

# **Customer Experience Program**

The customer's experience is our North Star – driving decisions that foster connections and elevates every journey.

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### **Meet the Team**



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# What is Customer Experience (CX)?

Customer Experience (CX) is the sum total of the experiences our customers have at every stage of their journey. The goal is to minimize pain points, maximize smooth, uneventful experiences, and find opportunities for occasional surprise and delight.

#### The Transit Rider Journey:



Source: LA Metro 2022 Customer Experience Plan



### **Building on Success**















### **Safety Equity Initiative to Prevent Harassment on Muni**



#### We Keep Muni Safe

"I'm the eyes and ears of the station. If I see an emergency, I contact central control and immediately go to the scene." Jacky Ng Station Agent

SFMTA.com/MuniFeedback



We Keep Muni Safe

"I train operators to stay calm and use different techniques to help customers when difficult situations arise on Muni."



Reporting harassment on Muni is as easy as 3-1-1



Para denunciar acoso llame al 311 o al 911

call 911 and file a police report.

> 舉報騷擾事件,致電 Para mag-ulat 311 或 911 ng panliligalig tumawag sa 311 o 911



To Report SFMTA.com/MuniFeedback



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## What is a Customer Experience Program?

A **Customer Experience Program** is a systematic set of activities, techniques, practices, and values to improve customer experiences.

A. Identify and	Remedy CX
Pain Points?	

#### Develop CX Plans:

- 1. Identify, Understand and Prioritize Pain Points
- 2. Develop Remedies
- 3. Early Wins
- 4. Live Listening
- 5. CX for job applicants, contractors, others?

### B. Advance CX Culture?

- 1. Identify desired Beliefs and Behaviors
- 2. Incorporate into hiring, training, and coaching
- Incorporate into appraisals, compensation, and recognition
- 4. Identify and remedy EX (employee experience) obstacles to CX
- 5. Cultivate CX advocates

#### C. Design Great Experiences?

- 1. Product design and User Experience (UX) testing
- 2. Meeting the diverse needs of diverse riders
- 3. Peer review/best practices
- 4. Surprise and delight customers

#### D. Institutionalize CX?

- 1. Unify Listening Posts
- 2. Align Budgets, Plans, and decision processes with CX
- 3. Align Service and Facility standards
- 4. Align work rules
- 5. Adopt KEIs (Key Experience Indicators) and sync with KPIs
- 6. Regular meetings with top execs to keep spotlight on CX

## **Project Scope**







### PROJECT DELIVERABLES





### **Brown Bag Sessions**









